

# CHECKLIST

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## PREPARING YOUR HOME FOR SALE

When it comes to selling real estate, presentation is everything! Here is a handy checklist of things to do before your home is photographed and listed for sale.

### OVERALL INTERIOR

- Do a thorough deep clean of the property
- Remove all excess clutter and photos
- Check all lights are working
- Spot clean any visibly dirty marks on walls

### KITCHEN

- Remove magnets off fridge and paperwork
- Remove appliances off bench
- Check oven/rangehood lights are working
- Clean fridge and stainless steel appliances to give them shine - vegetable oil works well.

### LIVING / DINING

- Remove any contrasting mats and cushions
- Hide remotes, magazines and reduce clutter
- Remove excess wall hangings - less is more
- Add a throw rug to cover any marked furniture and add colour with some indoor plants

### BEDROOMS

- Ensure beds are made, remove excess pillows
- Put clothes and toys away
- Remove personal items/items under bed
- Store any excess items in cupboard

## BATHROOMS

- Remove towels, face washers and floor mats
- Remove all products on vanity and in shower
- Clean mirrors and glass surfaces
- Wipe down vanity and other surfaces

## LAUNDRY

- Hide dirty clothes and clothes baskets
- Put cleaning products in cupboard
- Wipe down benches and surfaces
- Wipe down appliances to remove any visible dirt

## OVERALL EXTERIOR

- Sweep and hose down outdoor/patio areas
- Mow and whipper snip lawn
- Remove weeds and prune back overgrown areas
- Move smaller outdoor toys and play equipment and ensure pet bowls and bedding are out of view

## POOL

- Clean and chemically balance pool
- Use basket to remove any leaves and debris
- Remove cleaner from pool
- Remove any pool toys from pool

These are suggestions only and recommended to ensure your home presents well in photos and can be viewed as a 'blank canvas' for a prospective purchaser. The rule of thumb when it comes to presentation is 'less is more' - A neutral, clean and clutter free home is visually appealing to buyers and will increase your chance of receiving offers over your asking price.

Please feel free to contact the TCM Sales team should you have any further questions: [info@tcmsales.com.au](mailto:info@tcmsales.com.au)